

From: Michaela Hunter <Michaela.Hunter@fidelitylife.co.nz>
Sent: Wednesday, 27 April 2022 9:43 AM
To: Raja Venkatesh
Subject: New customer enquiry / lead

Hi Raja

Fidelity Life has received an enquiry from **Nicola Winters** who has contacted us asking for information about their insurance options, and we'd like to pass this enquiry on to you. We've let them know that you will give them a call within the next 2-3 business days, but if you're able to contact them earlier we're sure they'll be delighted.

Name: Nicola Winters
Location: 16 Lydford Place, Glendene, Auckland
Email: nicola.winters@hotmail.com
Phone: 0211574588
Preferred contact method (if known): No Preference
Existing Fidelity Life policy-holder?: No
Nature of enquiry: Interested in protecting:

The financial future of my loved ones if I die prematurely;

My income, if I had to stop working;

My mortgage payments if I suffered a serious illness
Source of enquiry: Fidelity Life website
Any other information provided: N/A

The above information is what Nicola provided to Fidelity Life in the initial enquiry via our website, and we hope that it will help you to respond to their request. We're as passionate as you are about delivering great customer experience, so if you don't think you'll be able to contact Nicola in the next 2-3 days, let us know and we'll allocate them to another adviser.

If we haven't already heard from you in the next few weeks, we'll follow-up by email to find out how you got on with 's enquiry.

If you have any queries, chat with your Fidelity Life Business Manager.

Here for you,

The Fidelity Life team

Fidelity Life Assurance Company Limited

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